

Forecast for Vehicle Demand in Japan in Calendar Year 2008

Japan Automobile Manufacturers Association (JAMA)

December 20, 2007

In units

			Calendar Year 2006 A	Calendar Year 2007 B (estimated)	Calendar Year 2008 C Forecast	Change (%) from Previous Year		
						Calendar Year 2007 B/A	Calendar Year 2008 C/B	
P a s s e n g e r C a r s & C V s	P a s s e n g e r	Standard	a	1,225,867	1,302,000	1,355,000	106.2	104.1
		Small	b	1,908,267	1,668,000	1,615,000	87.4	96.8
		<Sub-Total>	a b	3,134,134	2,970,000	2,970,000	94.8	100.0
		Mini	c	1,507,598	1,453,000	1,440,000	96.4	99.1
		Total		4,641,732	4,423,000	4,410,000	95.3	99.7
	T r u c k s	Standard	d	209,283	172,000	160,000	82.2	93.0
		Heavy-duty (GVW > 8 tons)		109,629	89,000	81,000	81.2	91.0
		Small	e	354,870	296,000	283,000	83.4	95.6
		Mini	f	516,021	477,000	452,000	92.4	94.8
		Total		1,080,174	945,000	895,000	87.5	94.7
	B u s e s	Large	g	6,064	5,300	4,800	87.4	90.6
		Small	h	11,536	10,400	9,600	90.2	92.3
		Total		17,600	15,700	14,400	89.2	91.7
	Grand Total			5,739,506	5,383,700	5,319,400	93.8	98.8
	New Vehicle Registrations a b d e g h			3,715,887	3,453,700	3,427,400	92.9	99.2
	Mini-Vehicles c f			2,023,619	1,930,000	1,892,000	95.4	98.0

M o t o r c y c l e s	Class 1 motor-driven cycles (50cc & Under)		478,196	460,000	434,000	96.2	94.3
	c l a s s 1	Class 2 motor-driven cycles (51-125cc)	82,211	96,000	95,000	116.8	99.0
		Mini-sized motorcycles (126-250cc)	95,247	84,000	88,000	88.2	104.8
		Small-sized motorcycles (over 250cc)	82,388	83,000	84,000	100.7	101.2
		Total	259,846	263,000	267,000	101.2	101.5
	Grand Total		738,042	723,000	701,000	98.0	97.0

Note: Includes imports.